BUSINESS STUDIES DEPARTMENT AND INFORMATION TECHNOLOGY

COURSE OUTLINE OFFICE ADMINISTRATION (Sept –June 2025/2026) GRADE 11

| DATE | ТОРІС | SUB-TOPICS | OBJECTIVES | ASSIGNMENT | SOCIAL LEARNING ACTIVITIES | THEORETICAL ALIGNMENT |
|--------|---------------------------------|--|--|--|---|--|
| WEEK 1 | Intro | oductory Phase to | the outstanding topics and SBA | continuation | | |
| | | Procurement Department, Reception and Hospitality, Sales and Marketing, Operations, Dispatch & Transport Department, Accounts Department, Human Resource Dept. | | | | |
| WEEK 2 | Human Resource Department | Functions of the Human Resource Department | Identify correctly sources of information on job opportunities Define correctly the terms recruitment, job description, resume`, application letter and job specification | Class Activities/Homework Create a application letter along with a detailed resume for a job outlined in the gleaner classified Do homework researching the different methods of job sourcing. | Group role-play simulating different HR functions like recruitment or employee onboarding | Bandura's Social Learning Theory – learning through observation and modeling behaviors |

Prepared by: Mrs. Reid-White

| DATE | ТОРІС | SUB-TOPICS | OBJECTIVES | ASSIGNMENT | SOCIAL LEARNING ACTIVITIES | THEORETICAL ALIGNMENT |
|--------|---------------------------------|--|--|---|--|---|
| | | | 3. Outline factors to be considered when seeking employment | | | |
| WEEK 3 | Human Resource Department | Duties of the Human Resource Clerk | Outline correctly the procedures for making applications Preparation of various follow-up letters List correctly the different types of letters issued by an employee to an employer | Class Activities/Homework Prepare a resignation letter (graded) Preparation of a application for leave letter | Group discussion and matching activity where students pair duties to correct roles | Constructivism Theory – students build understanding through social interaction |

| DATE | ТОРІС | SUB-TOPICS | OBJECTIVES | ASSIGNMENT | SOCIAL LEARNING ACTIVITIES | THEORETICAL ALIGNMENT |
|--------|---------------------------------|--|---|---|---|---|
| WEEK 4 | Human Resource Department | Types of Leaves | Define correctly the term interview with the assistance from peers Explain correctly the factors to be considered when preparing for a job interview Demonstrate accurately knowledge of the requirements of the work environment | Class Activities/Homework Graded Peer assessment – the interview process Created a mini graded book report on the labour laws in Jamaica. | Create a group presentation or infographic on different types of leaves (e.g., sick, vacation, study) | Vygotsky's Social Development Theory – learning via peer collaboration |
| WEEK 5 | Reception and Hospitality | Contribution of the reception desk (receptionist) | 1. Assess the contribution of the reception desk to the welfare of the organization | Class Activities/Homework Worksheets Short answer questions | Mock office setup with rotating receptionist roles handling visitor inquiries | Experiential Learning Theory – learning through simulation and real-life practice |

| DATE | ТОРІС | SUB-TOPICS | OBJECTIVES | ASSIGNMENT | SOCIAL LEARNING ACTIVITIES | THEORETICAL ALIGNMENT |
|--------|-------|------------|---|--|----------------------------------|--------------------------|
| | | | Identify the duties and attributes of a receptionist; Outline the procedure on how to manage appointments for an executive using electronic or manual systems; Explain the importance and use of electronic and manual reminder systems | Past paper guided questions on the topic | | |
| WEEK 6 | | M | lid-Term Break (October) | | | |

| DATE | TOPIC | SUB-TOPICS | OBJECTIVES | ASSIGNMENT | SOCIAL LEARNING ACTIVITIES | THEORETICAL ALIGNMENT |
|------------|--------------------------------------|----------------------------------|---|---|--|---|
| WEEK 10 | Procurement and Inventory Management | The procurement office functions | Describe the functions of the procurement and inventory management office; Identify the duties and attributes of a clerk in the purchasing department; (i) integrity; (ii) honesty; (iii) initiative; and, (iv) detail oriented. | Class Activities/Homework Past paper guided questions on the topic | Small group task: trace the flow of procurement steps using a real-life case study | Apprenticeship – learning through guided expert modeling and practice |
| | | | 3. Outline procedures for purchasing goods and acquiring services 4. Prepare documents used in the purchase of goods and services; a) Requisition forms (purchase and stock); and, (b) order forms. | Sample documents preparation tasks | Group work to sort and classify procurement documents (e.g., invoices, purchase orders) | Situated Learning Theory – knowledge developed through authentic contexts |

Prepared by: Mrs. Reid-White

| DATE | ТОРІС | SUB-TOPICS | OBJECTIVES | ASSIGNMENT | SOCIAL LEARNING ACTIVITIES | THEORETICAL ALIGNMENT |
|------------|--|---|--|---|---|---|
| WEEK11 | Sales, Marketing and Customer Service | Duties of the Sales & marketing departments | Explain the functions of staff involved in Sales, marketing and Customer service; Identify duties of a clerk in the sales office; Prepare documents used in sales and marketing; | Class Activities/Homework Past paper guided questions on the topic | Team project to create and present a marketing plan for a product | Project-Based Learning – real-world collaboration and problem-solving |
| WEEK 12 | Sales, Marketing and Customer Service | | Distinguish among the different types of discounts; Outline the functions of the Corporate Communications Clerk. | Class Activities/Homework Worksheets Short answer questions | Group math activity: solve pricing scenarios using different types of discounts (e.g., trade, cash) | Bloom's Taxonomy (Application) — applying knowledge to solve problems |

| DATE | ТОРІС | SUB-TOPICS | OBJECTIVES | ASSIGNMENT | SOCIAL LEARNING ACTIVITIES | THEORETICAL ALIGNMENT |
|------------|------------------------|------------|------------|------------|----------------------------------|-----------------------|
| WEEK 13 | SESSIONAL 2 (20%) | | | | | |
| WEEK 14 | REVISION | | | | | |
| WEEK 15 | END OF TERM EXAM (40%) | | | | | |

| Week 17 | Accounts Department | Role of the accounts department | Define the role and functions of the accounts department within an organization. Identify key personnel and their responsibilities in the accounts department. Explain the importance of accurate financial record-keeping for an organization. | Class Activities/Home work: Worksheets Short answer questions | Group poster creation explaining each function of the Accounts Office | Collaborative Learning Theory – learning through group sharing and cooperative construction of meaning |
|------------|------------------------|---------------------------------|---|---|---|--|
|------------|------------------------|---------------------------------|---|---|---|--|

| Week 18 | Accounts Department | Role of the accounts department | Describe the various financial documents used in the accounts department, such as invoices, receipts, and purchase orders. Understand the importance of maintaining proper documentation for financial transactions. Demonstrate the ability to correctly fill out common financial forms. | Class Activities/Home work: Worksheets Short answer questions | Classroom debate on which duty is most critical in the accounts department | Critical Pedagogy Theory – encourages evaluation and analysis in social context |
|------------|------------------------|---------------------------------|--|--|---|---|
| Week 19 | Accounts Department | Role of the accounts department | Define budgeting and its importance in the accounts department. Prepare a basic budget for a specific department or project within an organization. Discuss strategies for managing and controlling expenses within a budget. | Class Activities/Home work: Worksheets Short answer questions | Group document-matching game (e.g., invoice, receipt, payment voucher, statement) | Active Learning Theory – learning by doing through cooperative engagement |

| Week 20 | Accounts Department | Role of the accounts department | Analyze financial data to assess an organization's financial performance. Prepare financial reports, including income statements and balance sheets, using real-world data. Class Activities/Home work: Worksheets Short answer questions | Bloom's Taxonomy (Application) – applying knowledge to solve problems |
|------------|------------------------|---------------------------------|--|---|
| Week 21 | Accounts Department | Role of the accounts clerk | Define the role and responsibilities of a clerk in the accounts department. Explain the importance of the clerk's role in maintaining financial records and supporting the department's functions. Identify key skills and qualities required for | Active Learning Theory – learning by doing through cooperative engagement |

| | | | success in the role of an accounts department clerk. | |
|------------|------------------------|--|---|---|
| Week 22 | Accounts Department | Role of the accounts clerk in generating documents | Understand the role of the clerk in managing accounts receivable and customer transactions. Describe the process of generating and sending invoices to customers. Analyze and record customer payments and manage overdue accounts effectively. | Active Learning Theory – learning by doing through cooperative engagement |
| | | | CSEC PREPARATION | |
| | | | PAST PAPERS UTILIZED | |